

Q&A with Damon Webb, CEO of Talk Technologies Inc.



Damon Webb
CEO

Talk Technologies Inc.
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Interview conducted by:
Lynn Fosse, Senior Editor
CEOCFO Magazine

CEOCFO: Mr. Webb, would you tell us about Talk Technologies?

Mr. Webb: Talk Technologies is a market leader and global supplier of advanced acoustic products, and language interpretation solutions,

-serving the mobile consumer electronics, education, communications, medical, military, judicial, aerospace, and industrial markets. Talk Technologies uses its leading position in noise cancelling, speech recognition microphones and strong capabilities in audio processing technologies to optimize audio systems and improve the user experience in smartphones, tablets, transmitters, recorders and desktops. Some of our valued clients include: U.S. Army Inspector General-Pentagon, U.S. Naval Justice Institute, National Guard Counter-drug Task Force, Massachusetts Institute of Technology: MIT, Kennedy Center for the Performing Arts and the NYC Department of Education.

CEOCFO: What are your products and how they might differ?

Mr. Webb: Stenomask is a hand-held microphone built into a padded, sound-proof enclosure that fits over the speaker's mouth. The purpose of a Stenomask is to allow a person to speak without being heard by other people, and to keep background noise away from the microphone. Our sixth generation Stenomask, the Steno SR series guarantees absolute voice privacy and a crystal-clear sound signal while simultaneously eliminating all background noise. Engineered to replicate the noise proofing properties of the world's premiere sound booths the Steno SR yields 100% noise cancellation and our patented technology makes it the most accurate and private microphone on the market today.

CEOCFO: How big is the device?

Mr. Webb: It is approximately the size of a computer mouse.

CEOCFO: Are people looking for this and do they know it is available? What is the market?

Mr. Webb: Anyone looking for a way to conduct a private conversation or verbally transcribe a document privately and clearly should be using this device. There really is no other solution for voice privacy in public and open spaces. Not only does Stenomask ensure total voice privacy, it also eliminates all the unwanted background noise so your conversations and recordings are crystal clear and dead accurate. People working in open offices, healthcare professionals, lawyers, court reporters, language interpreters, law enforcement, loud / noisy work environments such as construction are some of the areas we are currently selling in to.

CEOCFO: What is your strategy?

Mr. Webb: Our focus on the customer, combined with unique technology, proprietary manufacturing techniques, rigorous testing and global scale, enables it to deliver innovative solutions that optimize the user experience.

CEOCFO: Would you tell us about the Talk System?

Mr. Webb: The Talk System is an affordable voice-silenced communication system that can handle up to 32 languages simultaneously to an unlimited number of listeners. It is completely self-contained and portable. It allows an interpreter to simultaneously translate spoken words without being heard by anyone except the intended listener. This system provides