

Q&A with Kyle Evans, Founder and CEO of REDCON Solutions Group providing Critical Infrastructure Protection, Information Technology, Mission and Training Support to the Federal Government



Kyle Evans
Founder and Chief Executive Officer

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Interview conducted by:
Lynn Fosse, Senior Editor
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CEOCFO: Mr. Evans, what is the concept behind REDCON Solutions Group?

Mr. Evans: REDCON's core areas of focus are Critical Infrastructure Protection, Information Technology, Mission & Training Support. Our team has made REDCON Solutions Group a nationally recognized leader by providing operational, strategic and technical support throughout the Federal Government.

CEOCFO: What do you understand on a basic level about providing these services that perhaps others do not?

Mr. Evans: Although there are different companies out there providing similar services, one of the differentiators you get with REDCON is the level of support that comes along with our service. We take great pride in making our team available around the clock no matter what issue or need may present itself. At REDCON, we understand when you need assistance, you need it and no matter day or night, weekend, or holiday, when you need support REDCON is there to give it.

CEOCFO: How do you get attention with so much competition?

Mr. Evans: It's not just about making your brand known. Above all else, you have to perform. When given the opportunity, we provide stellar service. We're in a very competitive industry, but if you continue to perform at exceptional levels, the right people will learn who you are and what your company is about and you will be successful.

CEOCFO: Are there particular areas of government that you are working with or would like to?

Mr. Evans: We are currently supporting disaster relieve operations for FEMA from Hurricane Irma throughout the State of Florida as well as The Department of Veteran Affairs. This has been very near and dear to me because there are so many Floridians who were affected by Irma and who need help. To have REDCON on the front line, helping fellow Floridians get the relief they need is a great accomplishment for us. It also makes me feel good because this is also where I live and where I take care of my family and business and it's important to me personally to help do what I can to get Floridians what they need to move forward.

CEOCFO: Would you give me an example of what you are called upon to do in that capacity?

Mr. Evans: We are providing Protective Service Officers for disaster recovery centers, mobile disaster recovery centers and joint field offices throughout Florida, including the Florida Keys. REDCON provides Protective Service Officers at each of these locations to support both the public and federal government workers who are processing applications to assist Florida residents affected by Hurricane Irma.