

Cyber Security and Privacy Platform, Services and Support for Government Agencies, Banks and Commercial Organizations



Waylon Krush
Co-Founder & Chief Executive Officer

Lunarline, Inc.
www.Lunarline.com

Contact:
Spence Witten
571.481.9300
lunarbiz@lunarline.com

“Lunarline is a dedicated cyber security company. We’re not trying to break into other areas in IT. Security is all we do. It’s all we want to do. We are 100% focused on helping our clients securely navigate this ever more threatening cyber world.”
- Waylon Krush

Interview conducted by:
Lynn Fosse, Senior Editor
CEOCFO Magazine

CEOCFO: *Mr. Krush, what was the vision when you created Lunarline and where are you today?*

Mr. Krush: When we started 12 years ago, we focused on areas neglected by traditional cyber companies. Back then, there were few companies truly dedicated to cyber. However, there were lots of government and commercial organizations that created critical infrastructure but they never really integrated security. They waited until something bad happened and then they would run and find some security people. We built Lunarline to help these sectors. Some organizations were compliance-focused, some were government and some were commercial companies that simply built critical infrastructure. Since then, as we have grown and matured, we have built a security platform to provide our customers with complete cyber security and privacy support. We also have a security training division, the Lunarline School of Cyber Security, where we train thousands of security and privacy professionals each year, and offer certifications. We have managed security services, hunt teams and penetration testing teams, and we serve as the security operation center for several large banks and federal, government and commercial partners. Our products division focuses on security automation, so our team and clients don’t spend time on tasks that don’t need a lot of brainpower. Finally, we have commercial and federal divisions that provide services like compliance, enterprise security strategy, and cyber intelligence. We have really grown throughout the years, and we are now a full spectrum security firm.

CEOCFO: *With so many approaches to security, how do you come up with a solution that takes in all of the pieces that need to be looked at and how do you customize it for a particular client?*

Mr. Krush: There is no one-size-fits-all solution. It does not work that way in security. And there are parts of security that can never be outsourced. Certain organizations are highly sensitive to different aspects of the security puzzle. We have Fortune 100 customers and federal clients that each need specialized capabilities to help their security and privacy programs. These clients don’t always just need great training or a compliance shop – that won’t necessarily solve their problems. Sometimes managed services won’t solve their security issues either. So we spend a lot of time figuring out each organization’s security posture and filling in the gaps. We also focus on teaching our clients to “fish” for themselves as we see the greatest success when everyone is trained to do their job securely.

CEOCFO: *How do you get people to take it seriously, whether it is just making sure it is a decent password or not clicking on attachments?*

Mr. Krush: We try to inform all levels of the organization – even parts that you may not think are critical to a security program. We do awareness training, and make all employees aware of the issues that the technical/security team is facing. We also do executive training on what leadership needs to know about risk management, what kind of compliance