

Q&A with Jack Perkowski, CEO and Co-founder of Green4U Technologies, Inc. a Global provider of a Wide Range of Electric Vehicles to Fleet Operators, Taxi and Limousine Operators, Logistics Companies, Municipalities, Schools, University Campuses and the Military



Jack Perkowski
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Interview conducted by:
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CEOCFO: *Mr. Perkowski, would you tell us the focus at Green4U Technologies?*

Mr. Perkowski: Our focus is providing a wide range of electric vehicles to fleet operators, companies that use multiple numbers of vehicles such as taxi and limousine operators, logistics companies, municipalities, corporate and university campuses, the military, school districts and so forth.

CEOCFO: *How did you know in the beginning electric vehicles were going to gain traction and what gives you the confidence today?*

Mr. Perkowski: The time for electric vehicles has come. Even though they still only account for about 1% of the 95 million vehicles that are produced every year around the world, we believe that we are at an inflection point for a couple of very good and fundamental reasons. First of all, technology costs have come down significantly over the past five years. Battery costs today are about 20% of what they were five years ago, and they are going to come down further. Secondly, step-by-step, in countries like the United States, a variety of organizations are putting in place the charging infrastructure. Third, with respect to fleets, electric vehicles offer substantially lower operating costs and fleet operators are particularly interested in realizing these savings. On a longer-term basis, the fact that China has to embrace electric vehicle technology provides a strong underpinning to the future growth and development of electric vehicles globally.

CEOCFO: *I see on your site, “Capabilities, Innovation, Experience.” Would you go through those three attributes and tell us how they apply at Green4U?*

Mr. Perkowski: The Green4U concept is essentially centered around leveraging the substantial auto infrastructure that has been put in place in countries around the world, most importantly in China. We are looking to leverage and outsource those parts of the vehicle that are not critical to the performance of an electric vehicle -- parts of the car like the interior and the exterior. Over the last twenty years, for example, companies in China have invested billions of dollars to put in place an auto infrastructure by building state-of-the-art manufacturing capacity and product development capabilities. The existence of that infrastructure enables Green4U to outsource certain parts of the vehicle and bring them into Georgia where we add the parts of the vehicle that we think can really add value. For example, components like an aluminum chassis that makes a vehicle stronger and lighter, as well as elements of the powertrain that we are either developing